# CMG Worldwide, Inc.

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## Fax:

To: Lalita Greer

Company: Trademark Trial & Appeal Board

Fax number: 15712734274

From: Larry Molnar Tel: (317) 570-5040

E-mail: larry@cmgworldwide.com



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Subject: Notice of Opposition against trademark registration app. no. 78/364,580 for "I (heart) SB" mark

Dear Mrs. Greer,

I appreciated our telephone discussions earlier today concerning the above-referenced Notice of Opposition.

Per your request, enclosed please find a copy of this Notice of Opposition package. I have also included the Track and Confirm notice from the United States Postal Service website.

If you have any questions, please do not hesitate to contact me.

Thank you again for your communications and assistance.

Respectfully,

Lawrence V. Molnar, Esq.

From: CMG Worldwide,Inc.

To: Lalita Greer

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Date: 6/22/2005 2:48:51 PM

Attorney for Opposer Ph: (317) 570-5040 Email: larry@cmgworldwide.com



MG WORLDWIDE Representing the World's Greatest Legends

Lawrence V. Moinar Legal Counsel

April 28, 2005

EA2265264Jn2

Box TTAB FEE Commissioner for Trademarks P.O. Box 1451 Alexandria, Virginia 22313-1451

RE: Notice of Opposition against trademark registration application no. 78/364.580 for an "I V SB" mark in International Class 35

Dear Sir/Madam:

Enclosed please find the following pursuant to the above-referenced Notice of Opposition:

- The original and three (3) copies of a Notice of Opposition against trademark registration application no. 78/364,580 for an "I ♥ SB" mark in International Class 35;
- Check no. 48794 in the amount of three hundred dollars (\$300) representing Notice of Opposition filing fees:
- A postcard to be returned to CMG upon your receipt of this response package.

If you have any questions, please do not hesitate to contact me at (317) 570-5040.

Lawrence V. Molnar, Esq. Attorney for Opposer

Enclosures

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April 28 2005

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Alexandria, Virginia 323 (3-145).

ag CMG Worldwide, inc. .0590 Crosspoint Boulevard Indianapolis, Indiana -6256

B460 Sunset Boulevard, 10th Floor Penthouse Wasi Hollywood, Celforna 90069 USA Phone 310.651,2000 Fax.323.656,0051

Corporate Headquarters 10500 Crosspoint Boulevard Indianapolis, Indiana 48256 USA Phone.317.570.5000 Fax.317.570.5500

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From: CMG Worldwide,Inc.

To: Lalita Greer

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Date: 6/22/2005 2:48:52 PM

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DATE	INVOICE NO.	COMMENT	AMOUNT	DISCOUNT	NET AMOUNT
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### IN THE UNITED STATES PATENT AND TRADEMARK OFFICE BEFORE THE TRADEMARK TRIAL AND APPEAL BOARD

In the matter of trademark application Serial No. 78/364580 For the mark I ♥ SB Published in the Official Gazette on March 1, 2005

NEW YORK STATE DEPARTMENT OF ECONOMIC DEVELOPMENT

Opposer

v

LLOVE SANTA BARBARA, INC.

Applicant

#### NOTICE OF OPPOSITION

Opposer. New York State Department of Economic Development ("NYSDED"), f/k/a the New York State Department of Commerce, a New York state agency organized and existing under the laws of New York, having an address at 30 South Pearl Street, 6th Floor, Albany, New York 12245, believes that it will be damaged by registration of the mark I ♥ SB in the name of I Love Santa Barbara. Inc. ("Applicant"), published in the Official Gazette on March 1, 2005. Opposer has applied for an extension of time to oppose up to and including April 30, 2005, and hereby opposes such application.

As grounds for this Opposition, NYSDED relies upon the rights developed by it and related entities and alleges on knowledge as to itself and otherwise upon information and belief, as follows:

1. NYSDED, directly and through its predecessors, has engaged in a program to promote travel and tourism in the state of New York at least as early as 1977.

- 2. Since 1977, NYSDED, directly and through its predecessors, licensees, and marketing partners, has been cominuously engaged in the sale and distribution of a wide spectrum of goods and services under the mark I♥NY, including, but not limited to, advertising and licensing in commerce related to New York State travel and tourism.
- 3. The I ♥ NY mark has become synonymous with the state of New York and its various and diverse attractions, commercial markets, entertainment venues, and its inviting atmosphere; a recent article on Newsweek's Periscope website stated that "I Love New York" is one of the two most famous tourism slogans.
- 4. For many years, and long prior to Applicant's filing of its application. Opposer has used the mark I ♥ NY, and variations thereof, in interstate commerce throughout the United States in connection with a variety of goods and services, including goods and services in the printed & paper products, apparel, jewelry, toys, advertising, and multimedia categories. By reason thereof, and by reason of the long, continuous, and extensive use of the mark I ♥ NY, and variations thereof, in connection with Opposer's business activities. Opposer now enjoys valuable goodwill in its said marks and an enviable reputation for said goods and services sold and offered for sale under said marks.
- 5. Prior to Applicant's filing of its application, Opposer obtained, inter alia, the following registrations (heremafter the "I ♥ NY registrations." "I ♥ NY marks." or "Opposer's marks"):

Trademark Registration Number Goods or Services

1111
1795587 Goods made from non-precious metals--boxes, bells, and keychains

See Ron DePasquale, "Tourism: Do Slogans Sell?" available via Newsweek Periscope on MSNBC.com website (visited August 31, 2004) <a href="http://msnbc.msn.com/id/5781999-site/newsweek">http://msnbc.msn.com/id/5781999-site/newsweek</a>. "Virginia is for Lovers," represents the other most famous slogan.



1704940

address books, cookbooks, travel books, and date books; stationery; address labels; calendars; greeting eards: note cards; note pads; writing paper; desk-top diaries; photo albums; gift wrapping paper; posters; folios; playing cards; personal organizers; desk-top organizers; stationery organizers; letter openers; pens; general purpose plastic bags; paper weights; bookends; bookmarks; and paper bags

I	
N	Y

1805333

textile articles; namely, wall hangings



1805354

niteshirts, sleepwear, caps



1555836

T-shirts, gloves, hats, jackets, sportshirts, sweaters, scarves, sweatshirts, and shoes



1694568

embroidery and thimbles



1825861

toy banks



1801667

ashtrays, not of precious metal

I		
T AND	1725475	jewelry and chronometric instruments: namely watches and clocks
NY	1701791	travelling bags, tote bags, drawstring pouches, all purpose sports bags, cosmetic bags
NX	2431705	traveling bags, tote bags, drawstring pouches, all purpose sports bags, cosmetic bags sold empty, umbrellas, parasols, and walking sticks
I NY		,
	2765228	promoting the economic development of New York State
IWNY	1558379	promoting the state of New York as a tourist attraction and enhancing its economic development
I⊕NY	2765227	promoting the economic development of New York State
<b>WY</b>	2769939	promoting the economic development of New York State
NY	2788008	promoting the economic development of New York State
I <b>∵NEW YORK</b>	2923672	promoting the economic development of New York State

6. The I ♥ NY registrations are <u>prima facie</u> evidence of the validity of the registered marks and Opposer's exclusive right to use the I ♥ NY marks in commerce in connection with the goods and services described in those registrations, without condition or limitation, and constitute constructive notice of Opposer's ownership of the I ♥ NY marks for the goods and services

described in those registrations, as provided for by Sections 7(b). 22, and 33(a) of the Lanham Act.

- 7. Opposer has expended substantial amounts of time and effort in advertising and promoting its goods and services under the I ♥ NY marks. As a result of such advertising and promotional activities, the I ♥ NY marks have become farmous, the relevant public has come to associate and identify I ♥ NY with Opposer and Opposer derives substantial goodwill from such identification by consumers.
- 8. On February 9, 2004, Applicant filed a trademark registration application for the mark I ♥ SB for use in connection with "[p]romoting Santa Barbara, California as a place to live and visit and the economic development thereof" in International Class 35.

#### **COUNT I: LIKELIHOOD OF CONFUSION**

- 9. Opposer hereby incorporates by reference the allegations in Paragraphs 1 through 8 hereof as if fully set forth herein.
- 10. Applicant's mark I ♥ SB, as set forth in the application opposed herein, is substantially similar in sight, sound, connotation and commercial impression to Opposer's I ♥ NY marks.
- 11. Due to the high degree of inherent distinctiveness, the duration and extent of use, the duration and extent of advertising and publicity, the geographical extent of the trading area, and the degree of recognition. Opposer's I ♥ NY marks are "famous" pursuant to Section 43(c) of the Lanham Act.
- 12. Because Opposer's I ♥ NY marks are famous and because Opposer currently uses the I ♥ NY marks in connection with a variety of goods and services, the greater the likelihood that the public will believe that the same or similar mark found on a wide range of goods or services are affiliated or associated with, connected to or sponsored by Opposer.

13. Accordingly, Applicant's mark is likely to cause confusion, mistake, or to deceive the public into believing that Applicant's goods are somehow affiliated with or associated with, connected to or sponsored by Opposer, in violation of Section 2(d) of the Lanham Act.

- 14. If Applicant is permitted to register or use the mark herein opposed, there would be likely confusion as to the sponsorship of the goods, resulting in damage and injury to Opposer by reason of the similarity between Applicant's mark and Opposer's marks. Persons familiar with Opposer's I ♥ NY marks will be likely to purchase Applicant's goods, believing them to be affiliated or associated with, connected to or sponsored by Opposer. Likewise, persons exposed to Applicant's I ♥ SB mark who subsequently become acquainted with Opposer's I ♥ NY marks are likely to conclude that the goods and services offered by Opposer under its marks are in some manner affiliated or associated with, connected to or sponsored by Applicant. Any such confusion as to affiliation, association, connection, or sponsorship inevitably would result in damage and injury to Opposer.
- 15. Opposer will be damaged by registration of the mark shown in the application opposed herein because such registration will support and assist Applicant in the confusing and misleading use of Applicant's mark, and will give color of rights to Applicant in violation of Opposer's prior and superior statutory and common law rights in the I ♥ NY marks.

#### COUNT II: LIKELIHOOD OF DILUTION

- 16. Opposer hereby incorporates by reference the allegations of Paragraphs 1 through 15 hereof as if fully set forth herein.
- 17. Pursuant to Section 43(c) of the Lanham Act, Opposer's I ♥ NY marks are famous.
  Opposer's I ♥ NY marks became famous prior to the date that Applicant can first lay claim to any rights in the I ♥ SB mark.
- 18. The registration and use of Applicant's I ♥ SB mark will likely dilute the distinctive quality of Opposer's famous I ♥ NY marks.

From: CMG Worldwide,Inc. To: Lalita Greer Page: 11/15 Date: 6/22/2005 2:48:54 PM

19. Opposer will be damaged by registration of the mark shown in the application opposed herein because such registration will support and assist Applicant in the diluting use of Applicant's mark, and will give color of rights to Applicant in violation of Opposer's prior and superior statutory and common law rights in the I ♥ NY marks.

WHEREFORE. Opposer prays that this Opposition be sustained and that the application for registration of the mark I \* SB be in all respects refused and denied.

Respectfully submitted.

Lawrence V. Molnar CMG Worldwide, Inc. 10500 Crosspoint Blvd. Indianapolis, IN 46256 Attorney for Opposer

Dated: Indianapolis, IN April 28 , 2005

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> awrence V. Majnur c o CMG Workiwide, Inc. 10500 Crosspoint Boulevard Indianapolis, Indiana 40250

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Date: 4/28/2005 2:04:41 PM

#### POWER OF ATTORNEY

Petitioner hereby appoints: Lawrence V. Molnar, Esq., 10500 Crosspoint Boulevard, Indianapolis, Indiana 46256, member of the bar of the State of Indiana, to prosecute this opposition and to transact all business in the Patent and Trademark Office in connection therewith.

Date: 4/25/05

Position: Sepute Congretion + CAO New York State Department of

Economic Development

Serial no. 78/364580

From: CMG Worldwide,Inc. To: Lalita Greer Page: 13/15 Date: 6/22/2005 2:48:54 PM

To the Assistant Commissioner for Trademarks P.O. Box 1451 Alexandria, VA 22313-1451	Atty. Dkt. no. Date: 1/2 25 25
Please confirm receipt of the document your date stamp (and serial no.): "I	s checked below by applyling SB" trademark opposition
A trademark application, including and 5 specimens, and a check.	the signed app. with drawing
A response/amendment	Req. for Ext. of Time
Cert. of Express Mail	Petn. to Commissioner
Sec. 8 affidavit (and)	Sec. 15 affidavit
Notice of Opposition	Petn. for Cancellation
Answer	Notice of Appeal
Othor (docoribe).  Date rec'd  04-28-2005  J.S. Patent & TMOfe/TM Mail Rept Dt. #77	Serial number

Wednesday, June 22, 2005.max

Assistant Commissioner for Trademarks P.O. Box 1451 Alexandria, VA 22313-1451

> Lawrence V. Molnar, Esq. CMG Worldwide, Inc. 10500 Crosspoint Blvd. Indianapolis, IN 46256

Wednesday, June 22, 2005.max



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